

## CASE STUDY

# Andrews Property Group



Enhanced Connectivity and Security  
Revolutionise Productivity and Enable  
Remote Accessibility

## About

Andrews Property Group is a purpose-driven business and is unique within the property world as it is owned by a charitable trust. Operating from branches throughout the South of England, Andrews Property Group has 500 employees and offers a wide range of services which include Sales, Lettings, Financial Services, Property Asset Management, Block and Estate Management and Land & New Homes.

## The Challenge

As is the case with many businesses, Andrews relies heavily on connectivity, and they experienced:

- Occasional connection speed issues at some locations, affecting access to essential online systems like CRMs and digital correspondence.
- Lack of full visibility into connection speeds, making it difficult to identify and address network performance issues promptly.
- The need for a more reliable, resilient, and manageable connectivity system to support daily operations and business growth.

## At a glance

**Industry:** Financial Services \ Residential Property Services

**Employees:** Circa 500

**Solutions:** Meraki SD-WAN, CyberGuard, Business Continuity

## The Solution

Partnering with Wavenet, who:

- Migrated connections to Meraki SD-WAN.
- Activated the dormant secondary data connection to proactively boost primary line performance while serving as a failsafe.
- Provided the IT team with a simple dashboard for full visibility and control over connection speeds and bandwidth usage.
- Implemented smart traffic routing, remote management, and enhanced security features, including firewalls, IPS, and malware protection.



## The Result

The Meraki SD-WAN solution has given Andrews Property Group peace of mind, and have:

- Achieved faster, more resilient connectivity with improved cloud application performance.
- Enhanced visibility and control enable quick issue identification and resolution, ensuring business continuity.
- Futureproofed network with automatic updates and zero-touch provisioning reduce operational overhead.
- Improved security and cost savings through simplified provisioning and maintenance.
- Enabled secure, reliable remote working across multiple sites.




We've achieved everything we set out to do through this project: **Increased service, increased visibility and increased resilience. We're seeing increased uptime and better connection speeds.**

**Duncan Chivers**

Head of IT & Change at Andrews Property Group

**Duncan Chivers, Head of IT & Change at Andrews Property Group said:**

"This upgrade has transformed the way we work. Our teams now experience consistently fast, reliable connections and the difference is night and day compared to before. It's made us more productive and less frustrated with technology. I've been in IT for 25 years and it's refreshing to find a solution that actually does what was specified."

A photograph of two women sitting at a table in a meeting. One woman, wearing a red jacket, is smiling and has her hands clasped. The other woman, wearing a green top, is partially visible on the left, gesturing with her hand. The background is a bright, modern office.

Ready to make your business tech simpler and smarter?

Talk to us

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