

What is our Streamline for M365 proposition?



Consultancy led approach



Data-driven insights



Looking at 3 key areas
– past, present and future



Point-in-time Advisory Services



Ongoing Software Asset Management services

Wavenet-led support

Free of charge

- 1st lined by Wavenet
- Backed off to Microsoft

Microsoft Procurement Portal

- Self-serve license management

Cost Management Dashboards

- Streamline for M365
- Streamline for Azure



Past

Understanding existing investments, identifying areas of underutilisation to drive adoption through product training & enablement. Helping our customers to make the most of money they've already spent. Whether that be a SharePoint rollout, or a Teams Cloud Telephony deployment.

Present

Optimising the costs organisations are paying today through our License Healthcheck Services & intelligent Streamline products – quantifying areas of potential savings through user activity, consumption trends, supporting JML processes, highlighting Azure Cloud saving opportunities... with 9 out of 10 organisations realising 5 – 15% reductions in spend.

Future

Working in true partnership to understand our customers 1-year, 3-year & 5-year strategies and working together to achieve them.

Our expertise & knowledge in different Cloud-based technologies spans all our service areas, from Strategy Consultancy & Pre-sales to Professional Service & Project Delivery.

As well as supporting our customers with ongoing assistance through our Managed Service offerings.

What is Streamline for M365?

Power BI Dashboard tool that...

- Improves ROI, enables cost savings by eliminating underutilised licences whilst optimising investments
- Comprehensive environment dataset allows for better budgeting and spend forecasting
- Visibility of cost and consumption trends, user activity and behaviour by user, team, and department
- Stops overspending by recommending licence reharvesting of unused or unassigned subscriptions. Further savings can be made via licence reclassification (switching to a cheaper license that provides same functionality)
- Nine out of ten organisations can realise between 5% and 15% saving on their annual spend
- Provides clarity and confidence when right-sizing current and future renewals
- Option to implement policies to help with governance and compliance

What is Streamline for Azure?

- In-depth cost management, budgeting and forecasting
- Potential saving opportunities
- Where to optimise pay-as-you-go spend
- Where Windows and SQL licenses (Hybrid-use Benefit) can be applied
- Track the return on Investment (ROI) of Hybrid Benefits & Reserved Instances
- Cloud usage by team, application and project
- Driving best value from IT expenditure
- Power BI Dashboard
- Hosted in Azure UK
- Uses Microsoft Graph API to extract data

Let's talk **0344 863 3000**